



APPLYING TECHNOLOGY. AMPLIFYING RESULTS.

TWD SOLUTION SPOTLIGHT

Placing You in Command of Your Meetings

In today's collaborative world, much of our time is spent in meetings. Audiovisual (AV) technology advancements over recent years have had a significant impact on the dynamics of those meetings – connecting the world and enabling new levels of teamwork, productivity, and efficiency through the convergence of voice, video, and data. TWD & Associates, Inc. simplifies AV control and distribution and puts you in command of your meetings with solutions based on the award-winning, state-of-the-art Enova line of AV tools and equipment from AMX.

TWD simplifies AV control and distribution with innovative solutions based on the award-winning Enova line of AV tools and equipment from AMX.

Technology Overview

Whether it's a business conference room or a government command center, organizations and end users have ratcheted up their expectations and demands for the meeting environment – from room lighting to the speed of data connections.

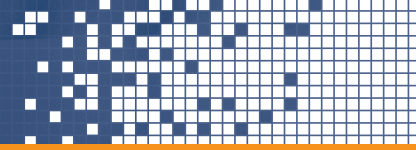
Traditional AV now has a broader scope and more innovative capabilities, and often is covered by the more encompassing industry term "telepresence and visual information systems." Regardless of the terminology, the underlying technology changes present radically new opportunities. But they also introduce complexities and challenges with regard to a room's physical space, user productivity, and IT management.

In addition, an overall industry shift from analog to digital format enables improved capabilities, yet leaves many organizations with a mix of equipment that doesn't play well together, along with the budget-laden question of how – and when – to make the inevitable move to digital.



Along with the sophistication of the AV capabilities themselves, AV matrix switchers have also advanced. Many handle high-bandwidth digital content protection- (HDCP-) compliant sources poorly and have significant shortcomings in the management of multiple video output resolutions, content copyright protection, and maintaining support for legacy analog-only devices.

But TWD, in partnership with AMX, is changing the game in AV.



Solutions that Simplify AV Control and Distribution

AMX is a well-known brand in AV control solutions. Its innovative Enova DVX All-In-One Presentation Switchers and Enova DGX 16 or DGX 32 Digital Media Switchers meet today's AV demands.

TWD engineers are trained and certified on the AMX Enova product line. We design and integrate the Enova tools and equipment expertly into simple and comprehensive AV solutions that deliver on our clients' specific and often space-limited requirements for control, video switching, transcoding and scaling, and local and remote distribution.

The award-winning Enova DGX 16 and DGX 32 are the industry's first modular digital media switchers with a built-in central controller. The Enova DVX-3150HD All-In-One Presentation Switcher is designed to simplify AV control and distribution dramatically as a centralized AV Platform.

The AMX Enova line of tools and equipment:

- **Can manage and distribute a mix of analog plus digital** audio and video including HDMI with HDCP compliance, control, and Ethernet without any of the typical problems associated with HDCP authenticated content distribution and switching.
- **Is ideal for space-challenged meeting environments** and for government or commercial installations that require the highest quality video to be shared between local or remote AV sources and destinations.
- **Can be combined with a touch panel** that puts you in absolute command of the facility's lighting, multiple displays, projectors, displays, blinds, and other environmental fixtures.

Changing the Game

From aesthetics to AV functionality, users' expectations and demands with regard to today's meeting environments are unyielding.

Whether you're looking for a space-saving AV solution, or one that can manage and distribute your mix of analog and digital audio and visual equipment, you can rely on TWD. Our certified expertise in the design and integration of industry-leading AMX Enova products enables us to incorporate this innovative technology in our comprehensive AV solutions that change the game and put you in command of your meeting environment.



About TWD

A proven leader in applying technology and amplifying results since 1986, TWD builds and maintains leading-edge infrastructure and communications, enterprise IT, cyber security, and collaboration solutions for executive-level, national security-focused organizations. TWD works directly with government organizations as well as with government partners to meet the challenges – and deliver on the promises – of a constantly evolving technology landscape. Our deep technology expertise and government knowledge enable us to design and implement lasting technology solutions that help our customers drive their mission performance at a lower cost of ownership.

